



The Navajo Nation **DR. BUU NYGREN** **PRESIDENT**
Yideeskáadi Nitsáhákees **RICHELLE MONTOYA** **VICE PRESIDENT**

REQUEST FOR PROPOSAL

Low Earth Orbit (LEO) Broadband Services and Installation

BID NUMBER: 26-05-4159SB

Closing Bid Date: Deadline: AUGUST 14, 2026, by 5:00 p.m. MDT

Navajo Special Diabetes Program (NSDP) is soliciting proposals from qualified and experienced providers for the provisioning and installation of Low Earth Orbit (LEO)-based broadband services across the Navajo Nation. The primary purpose of Low Earth Orbit (LEO) broadband services is to provide ubiquitous, high-speed, and low-latency internet access to underserved or remote areas where traditional terrestrial networks are unavailable or unreliable. Installation involves setting up a network of LEO satellites in orbit and a ground network of user terminals to connect devices and provide global coverage for various applications.

This project will support the short- and mid-term implementation of critical internet infrastructure for NSDP field offices, providing immediate, reliable connectivity while fiber and other terrestrial services are under development.

The proposal format shall include: 1) a narrative outlining the project approach, qualifications, and current workload and capability; 2) a list of past projects completed on the Navajo Nation; 3) a list of three references and phone numbers from recent clients; and 4) copy of Business License and Certificate of Liability Insurance Certifications. The contract will be awarded to the proposer who submits the best proposal in terms of 1) products and services; 2) experience; 3) credentials; 4) project budget and 5) implementation plan and schedules.

Four copies of the proposal shall be submitted in a sealed envelope labeled "Low Earth Orbit (LEO) Broadband Services and Installation" -DO NOT OPEN," to Attn: Sharon Belone, Buyer, Navajo Nation Purchasing Services, Administration Building# 1, Window Rock Blvd., Window Rock, Arizona, or mailed to P.O. Box 3150, Window Rock, Arizona 86515. If the respondent is a Navajo Nation business, then the priority status needs to be written clearly on the outside of the proposal package. Bid documents and supplemental information regarding the project will be available online www.nooc.org link: Purchasing. If any questions regarding this RFP call 928-871-6532 or email: Radeanna.Comb@navajo-nsn.gov. The due date for the proposal is August 14, 2026, at 5:00 p.m.

Radeanna Comb, Program Manager III
Navajo Special Diabetes Program/NDOH

Date: August 3, 2026



Request for Proposal (RFP): Low Earth Orbit (LEO) Broadband Services & Installation
BID NUMBER: 26-05-4159SB

1. Executive Summary & Statement of Purpose

Navajo Special Diabetes Program is soliciting formal, sealed proposals from qualified satellite telecommunications vendors to deliver, install, and maintain Low Earth Orbit (LEO) broadband services.

- Objective: Establish high-speed, low-latency internet connectivity.
- Scope: 7 distinct field office locations (Chinle, Crownpoint, Dilkon, Kayenta, Teecnospos, Tuba City & Window Rock).
- Contract Type: Firm Fixed-Price (FFP) contract.
- Duration: 2-year base period with annual renewal options.
- Pricing Basis: Government contractual service rates.
- Tribal Sovereignty and Jurisdiction: Ensure tribe's sovereign immunity is protected or waived only in a limited, strictly defined scope.

2. Scope of Work & Technical Requirements

The selected vendor must provide a turnkey solution encompassing hardware, subscription services, installation, and ongoing technical support.

Service Performance Metrics

- Latency: Must not exceed 50 milliseconds round-trip.
- Download Speeds: Minimum 100 Mbps per location.
- Upload Speeds: Minimum 20 Mbps per location.
- Data Allocation: Unlimited data or a minimum of 1TB priority data per month per site.
- Network Coverage: True global coverage to support seamless connectivity across varying geographic terrains.
- Data Sovereignty: Must guarantee tribal data traffic, metadata, and network logs comply with tribal privacy laws and do not transfer ownership rights to the commercial satellite vendor.

Hardware & Installation

- Equipment: Provision of enterprise-grade LEO satellite terminals (dishes, modems, mounts, and surge protectors).
- Installation: Full professional installation at all 7 field offices, including structural mounting, cable routing, and integration into existing local area networks (LAN).
- Power: Compatibility with standard local grid power and backup generator/UPS systems.
- Federal Regulatory Compliance: Must prove compliance with FCC non-geostationary orbit (NGSO) rules, National Telecommunications and Information Administration (NTIA) guidelines, and environmental/historic preservation (NEPA/NHPA) standards if ground equipment installation is required.

Application Support

The network must natively support high-bandwidth and real-time enterprise applications, including:

- High-definition video conferencing (Teams, Zoom).
- Voice over IP (VoIP) services.
- Cloud-based ERP and CRM systems.
- Secure Virtual Private Networks (VPN) and SD-WAN architecture.
- Service Level Agreements: Must specify guaranteed latency, minimum download/upload throughputs, uptime percentages, and 24/7 technical support response times.

3. Deliverables & Contractual Terms

Base Period: 2 Years of continuous service.

- Renewals: Options for annual extensions evaluated on vendor performance and pricing stability.
- Service Level Agreement (SLA): Minimum 99.5% network availability monitored 24/7/365.
- Customer Support: Dedicated enterprise helpdesk with a maximum 4-hour response time for critical hardware replacements.

Bidder Submission Instructions

4. Proposal Structure Requirements

To simplify the evaluation process, vendors must organize their proposals into the following distinct sections:

Section 1: Executive Summary & Vendor Profile

- Brief overview of company history and experience in LEO deployments.
- Proof of necessary licensing and regulatory approvals to operate satellite services.

Section 2: Technical Solution Design

Detailed description of proposed hardware (terminal dimensions, power draw, wind-load ratings).

- Network architecture overview demonstrating application compatibility (VoIP, VPN).
- Estimated deployment timeline from contract award to activation at all 7 sites.

Section 3: Past Performance & Qualifications

- Provide three (3) case studies or references for similar deployments.
- Prioritize references involving government clients or multi-site enterprise architectures.

Section 4: Cost Proposal (Firm Pricing)

Vendors must utilize the standardized tables below to submit their financial bids. All pricing must be reflected.

government contractual service rates.

Table 1: One-Time Hardware & Installation Costs (7 Sites)

Item Description	Unit Cost (\$)	Quantity	Total Cost (\$)
Enterprise LEO Satellite Terminal		7	
Mounting Hardware & Accessories		7	
On-Site Professional Installation Labor		7	
Shipping, Logistics, & Handling		—	
TOTAL ONE-TIME COSTS			\$

Table 2: Recurring Subscription Fees (2-Year Firm Period)

Service Tier / Description	Monthly Cost per Site (\$)	Total Monthly (7 Sites) (\$)	24-Month Total (\$)
LEO Broadband Subscription			
Enterprise Support & SLA Tier			
TOTAL RECURRING COSTS			\$

Table 3: Optional Annual Renewal Options

Period	Maximum Annual Price Escalation (%)	Flat Rate per Site / Month (\$)
Option Year 1 (Contract Year 3)		
Option Year 2 (Contract Year 4)		

5. Evaluation Criteria

Proposals will be evaluated based on a Best Value Determination using the following weighted factors:

- Technical Capability (40%): Quality of hardware, network speeds, SLA guarantees, and deployment timeline.
- Cost Proposal (30%): Adherence to government rates and competitive firm fixed pricing.
- Past Performance (20%): Proven track record with identical scales of deployment.
- Implementation Plan (10%): Thoroughness of the installation and local LAN integration strategy.

ATTACHMENTS:

- W-9 Form
- Navajo Nation Debarment & Suspension Form
- Non-Collusion Form
- Responsibility for Subcontractor Forms

**Request for Taxpayer
Identification Number and Certification**

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the
requester. Do not
send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)	
	2 Business name/disregarded entity name, if different from above.	
	3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes. ☐ Individual/sole proprietor ☐ C corporation ☐ S corporation ☐ Partnership ☐ Trust/estate ☐ LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) _____ Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. ☐ Other (see instructions) _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____ (Applies to accounts maintained outside the United States.)
	3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions _____ ☐	
	5 Address (number, street, and apt. or suite no.). See instructions.	Requester's name and address (optional)
6 City, state, and ZIP code		
7 List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number											
				-				-			
or											
Employer identification number											
				-							

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person	Date
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

NAVAJO NATION CERTIFICATION
Regarding Debarment, Suspension, and Contracting Eligibility

Consultant/Project Name

Project/Work Location

1. Applicant acknowledges, in accordance with the Navajo Nation Procurement Act, 12 N.N.C. §§ 301 *et seq.*, as amended from time to time, to the best of its knowledge, that Applicant, in either its present form or in any other identifiable capacity, has not:
 - a. been convicted in any jurisdiction of the commission of a criminal offense incident to obtaining, or attempting to obtain, a public or private contract or subcontract, or in the performance of such contract or subcontract;
 - b. been convicted in any jurisdiction of embezzlement, theft, forgery, bribery, falsification or destruction of records, receiving stolen property, or any other offense indicating a lack of business integrity or business honesty, which currently, seriously, and directly affects responsibility as a Navajo Nation contractor;
 - c. been convicted in any jurisdiction under any antitrust statute arising out of the submission of offers;
 - d. violated contract provisions, such as having:
 - i. deliberately failed, without good cause, to perform in accordance with the contract specifications, purchase descriptions, or within the time limit provided in the contract; or
 - ii. a recent record of failure to perform, or of unsatisfactory performance, with the terms of any contract;
 - e. engaged in any other cause so serious and compelling as to affect Applicant's responsibility as a Navajo Nation Contractor, including debarment or suspension by the Navajo Nation or another government.
2. Applicant certifies that the individual named below is authorized to represent Applicant for purposes of the declarations in this certification, and that all such declarations are made on behalf of Applicant and all of its owners, partners, officers, members, employees, officials, agents, or parties-in-interest;
3. Applicant acknowledges that, if the Navajo Nation determines that this executed Certification is untrue or not wholly accurate, the Navajo Nation shall have grounds to terminate the procurement award or executed contract and pursue other legal remedies, at the Navajo Nation's discretion.
4. Applicant certifies that, to the best of its knowledge, it is eligible to do business with the Navajo Nation in its present form or in any other identifiable capacity pursuant to 12 N.N.C. §§ 1501-16 and 5 N.N.C. §§ 201-380.
5. Applicant acknowledges that per 12 N.N.C. § 1505, it will not be eligible to contract with the Navajo Nation if deemed ineligible by the appropriate department or entity of the Navajo Nation which receives the Applicant's request for consideration for a business opportunity.

Applicant Name

Printed name individual signing on Applicant's behalf

Applicant Address

Title of individual signing on Applicant's behalf

Applicant Address

Signature of individual signing on Applicant's behalf

Applicant Address

Date

NAVAJO NATION CERTIFICATION
Regarding Non-Collusion

Consultant/Project Name

Work Location

In accordance with Navajo Nation Procurement Act, 12 N.N.C. §§ 301-80, Applicant, in either its present form or in any other identifiable capacity, certifies and acknowledges the following:

1. Applicant is submitting an offer that is genuine and not collusive or a sham to the Navajo Nation for the above-named Project;
2. Applicant is fully informed regarding the preparation and required content of its offer, including all pertinent circumstances governing submission of its offer to the Navajo Nation;
3. Applicant has in no way colluded, conspired; connived; or agreed, directly or indirectly, with any other entity, offeror, or person regarding the proposed contract for the Project, to:
 - a. submit a sham offer to the Navajo Nation, or
 - b. refrain from submitting an offer to the Navajo Nation;
4. Applicant has not in any manner, directly or indirectly, sought by agreement or collusion, or communication or conference, with any other entity, offeror, or person, to:
 - a. fix any price or fee relating to its offer or of any other entity, offeror, or person, or
 - b. fix any price, overhead, profit, reimbursement, or cost element of its offer, or that of any entity, offeror, or person;
5. Applicant has not, through any collusion, conspiracy, connivance, or unlawful written or oral agreement, secured any advantage against the Navajo Nation or against any other entity, offeror, or person interested in the proposed contract for the Project;
6. that the individual named below is authorized to represent Applicant for purposes of the declarations in this certification, and that all such declarations are made on behalf of Applicant and all of its owners, partners, officers, members, employees, officials, agents, or parties-in-interest;
7. all statements set forth herein, and in its offer submitted to the Navajo Nation, are true; and
8. that, if the Navajo Nation determines this executed Certification is untrue or not wholly accurate, the Navajo Nation shall have grounds terminate the contract award or contract and pursue other legal remedies, at the Navajo Nation's discretion.

Applicant Name

Printed name individual signing on Applicant's behalf

Applicant Address

Title of individual signing on Applicant's behalf

Applicant Address

Signature of individual signing on Applicant's behalf

Applicant Address

Date

NAVAJO NATION CERTIFICATION
Responsibility for Subcontractors

Consultant/Project Name

Work Location

In accordance with Navajo Business Opportunity Act, 5 N.N.C. §§ 201-15, Applicant, in either its present form or in any other identifiable capacity, certifies and acknowledges the following:

1. Applicant has submitted/is submitting an Offer to the Navajo Nation for the above-named Project;
2. the signatory below is authorized to represent the Applicant for purposes of the declarations set forth herein, and that all such declarations are made on behalf of said Applicant and all of its owners, partners, officers, members, employees, officials, agents, or parties-in-interest;
3. as of the date of signature below, said Applicant intends to use the subcontractors listed on the attached document, titled "Exhibit 1", for the above-named Consultant/Project;
4. none of the subcontractors so listed are debarred, suspended, or otherwise ineligible to receive a contract from the United States federal government, any state government, or the Navajo Nation;
5. none of the subcontractors are debarred, suspended, otherwise slated for debarment, ineligible and/or excluded from participation on any government contracts, including but not limited to federal, state, and tribal government contracts;
6. none of the subcontractors are, nor have they been, under criminal indictment or civilly charged by a governmental entity for fraud, forgery, falsification, theft, bribery, destruction of records, receiving stolen property, or other criminal offenses in the administration of a government contract;
7. none of the subcontractors have been terminated for cause or convenience by a governmental entity in the administration of a government contract; and
8. Applicant shall assume all legal responsibility for the work of all subcontractors on the Consultant/Project, including performing all subcontractors' duties as necessary or replacing any subcontractors as necessary in keeping with Navajo Nation laws, in order to guarantee Applicant is submitting an offer that is genuine and not collusive or a sham to the Navajo Nation.

Applicant Name

Printed name individual signing on Applicant's behalf

Applicant Address

Title of individual signing on Applicant's behalf

Applicant Address

Signature of individual signing on Applicant's behalf

Applicant Address

Date

Exhibit 1

Contact Information

[illegible]